



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

September 12, 2024

Redmond Machinery
Po Box 636
Moreland, GA 30259
Attn: William Redmond

Dear Mr. Redmond:

This is to advise you that your company has been awarded a contract from our **RFP# P24-10, Machinery Equipment Sales & Service**. The effective date of this contract is September 12, 2024 and terminates on September 11, 2025.

This award is in accordance with the terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson
Director of Procurement Services

FORSYTH COUNTY SCHOOL SYSTEM
Purchasing Department

14

Criteria Six-Cost

| <u>Labor Rates:</u> | <u>Normal Time</u> | <u>Overtime</u> |
|---------------------|--------------------|-----------------|
| Service Technician | \$ <u>125.00</u> | \$ _____ |
| Equipment Installer | \$ <u>125.00</u> | \$ _____ |
| Other _____ | \$ _____ | \$ _____ |

Parts and Rental Equipment

Parts- % Miscellaneous Mark-up for Parts For Service Work
20 % Unless Under Warranty, then it would be 0%

Rental Equipment- % Mark-up for Rental Equipment If Needed
0 %

Equipment Cost Structure – List below the discount structure for purchasing equipment under P24-10. If there is not straight discount across the board for all manufacturers, please list as an attachment the manufacturers available in your portfolio included with this contract and the discount off list associated with that manufacturer to include sub-categories if needed.

Equipment Discount Off List - 5 %

Please confirm if the discount off list is a minimum baseline for this contract and if deeper discounts may be available at the time quote request based on quantity needed, volume or purchase, manufacturer offerings etc.

5% is the baseline. Further discounts are dependent on the equipment and quantity ordered.
